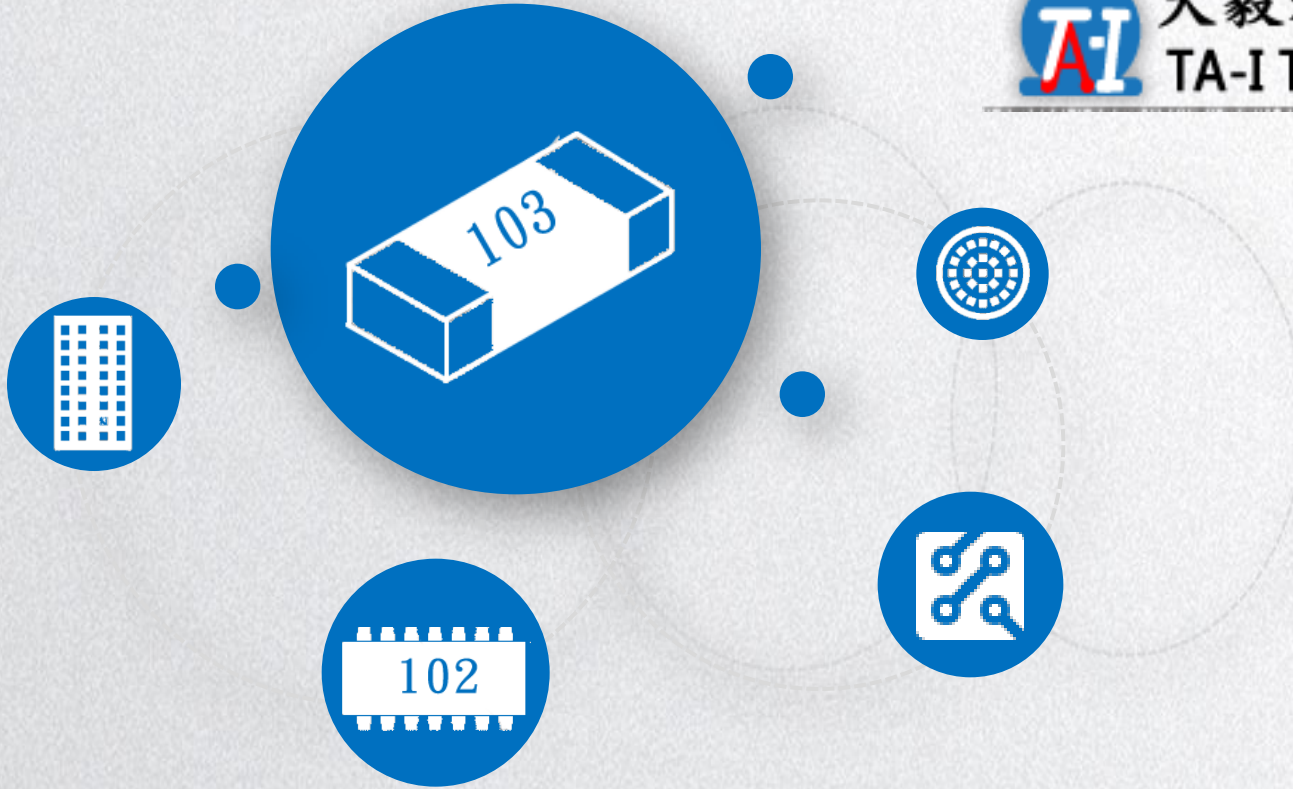




大毅科技股份有限公司
TA-I TECHNOLOGY CO., LTD



November , 2023

- This presentation is based on the information obtained from various sources which the Company believes to be reliable. But at some point in the future, there are a variety of factors which could cause actual results to differ materially from those statements. Therefore, please refer to the information on MOPS website as the main basis if any adjustment has been made.
<http://mops.twse.com.tw/mops/web/index>



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- ✓ **Establishment** : 1989/12
- ✓ **Capital** : NT \$ 1,447 Million
- ✓ **Headquarter** : Taiwan Taoyuan
- ✓ **Main manufacturing Sites** : Taiwan (Taoyuan) 、 China (SuZhou & Dongguan)
- ✓ **Main business** : manufacture and processing of Passive components and Protection components such as current sensing components, thin films and protection components, thick film resistors and protective components



Manufacturing bases & Marketing



Dongguan, China



Suzhou, China



Los Angeles, USA



Hai Duong, Vietnam

(2023 set up Vietnam factory)



Taoyuan, Taiwan



Taoyuan, Taiwan



Penang, Malaysia



Jakarta, Indonesia

● Production & Sales Office

★ Sales Only

▲ Agent

TA-I product introduction

Current Sensing Resistors

Metal Plate
Metal Foil on Ceramic
Metal Film
Kelvin Termination
(4-terminal)
Shunt
Wide terminal



Metal Plate



Metal Foil on Ceramic



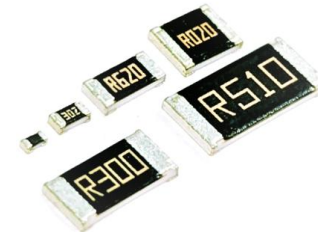
Metal Film Low Ohm



Metal Foil on Ceramic
Kelvin Termination



Metal Plate
Kelvin Termination (4-terminal)



Metal Film



Metal Film Low Ohm



Shunt



Wide terminal



TA-I product introduction

Thin Film Chip Resistor

High-Precision
Automotive Grade

Circuit Protection

Chip Fuse
High Current Metal Foil
Chip Fuse
ESD Suppressor
Electro Initiator



Automotive Grade



Wide terminal



High-Precision



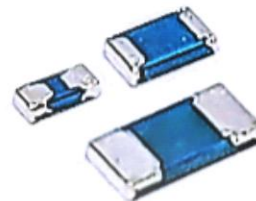
Automotive Grade
Chip Fuse



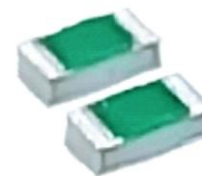
Chip Fuse



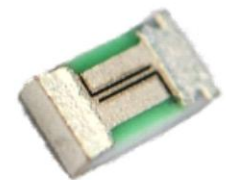
High Current Metal Foil



ESD Suppressor



Ultra-Low Capacitance
ESD Suppressor



Electro Initiator



TA-I product introduction



Thick Film Chip Resistors

General Purpose
Totally Lead Free
Automotive Grade
Networks
High Voltage
Anti-Sulfurated
Anti-Surge



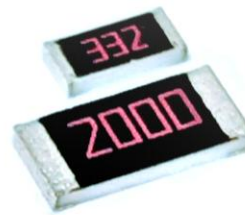
General Purpose



Networks



Totally Lead Free



High Power



High Voltage



Anti-Surge



Anti-Sulfurated
Automotive Grade



Wide terminal



High Voltage
Automotive Grade



Product Application



Mobile



Notebook/Table



Alternative Energy



Industrial



Home Appliances



Meter



Lighting



Power



Automotive



Satellite communication



Networking



Medical

Customer list



Consumer

Panasonic

SAMSUNG



SONY

Nintendo

amazon

Display

SAMSUNG

SAMSUNG DISPLAY



INNOLUX

AUO



BOE

Communi-
cation



SKYWORKS

oppo

ZTE中兴



EMS

FOXCONN

wistron

flex

PEGATRON

JABIL

PC

lenovo

ASUS



acer



LITEON



Household
Application



SHARP
Panasonic

SAMSUNG



Industrial

ADVANTECH

solar edge

KEYENCE

RICOH

ARTESYN
EMBEDDED TECHNOLOGIES

brother

Automotive

Panasonic



CATL
宁德时代

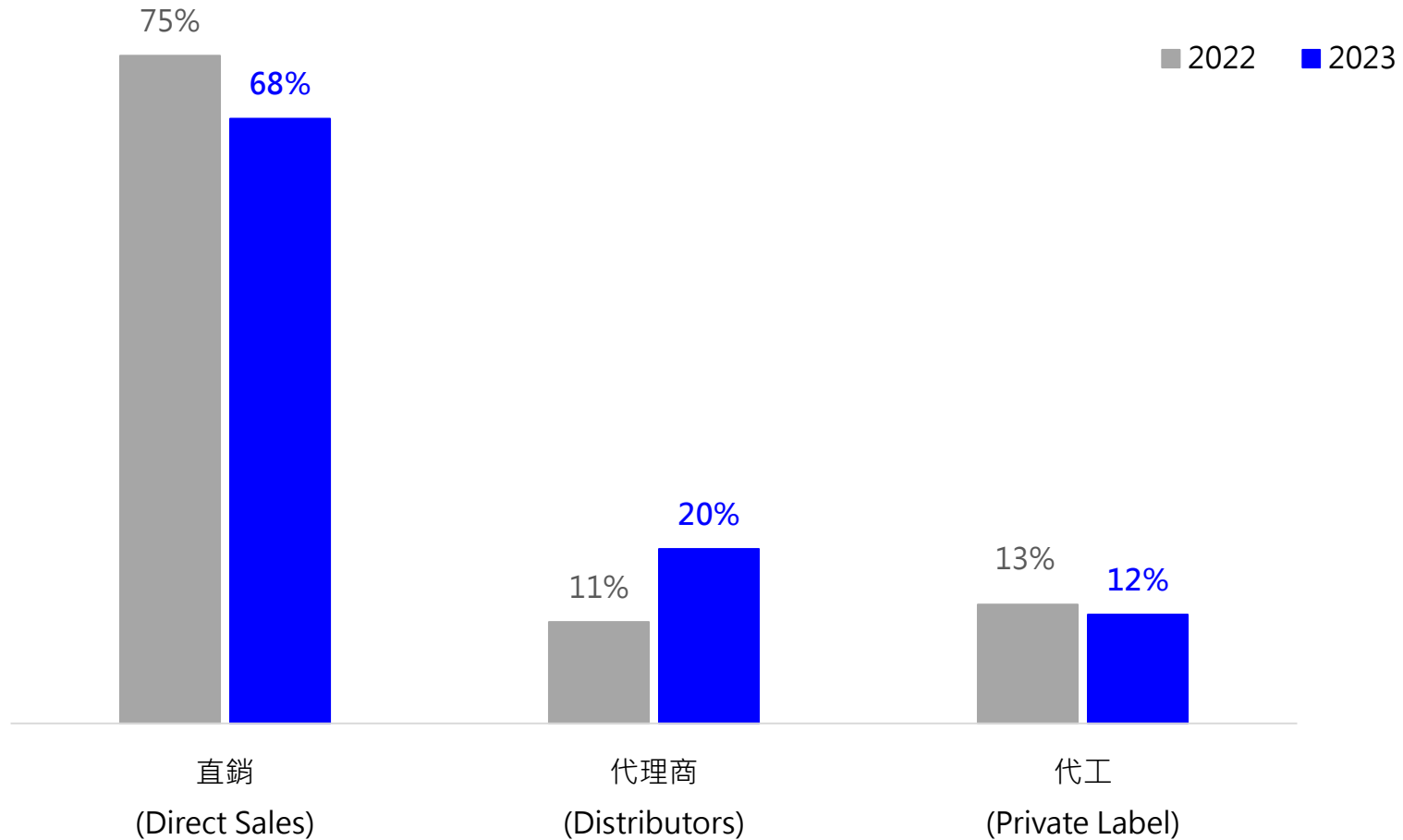
GARMIN



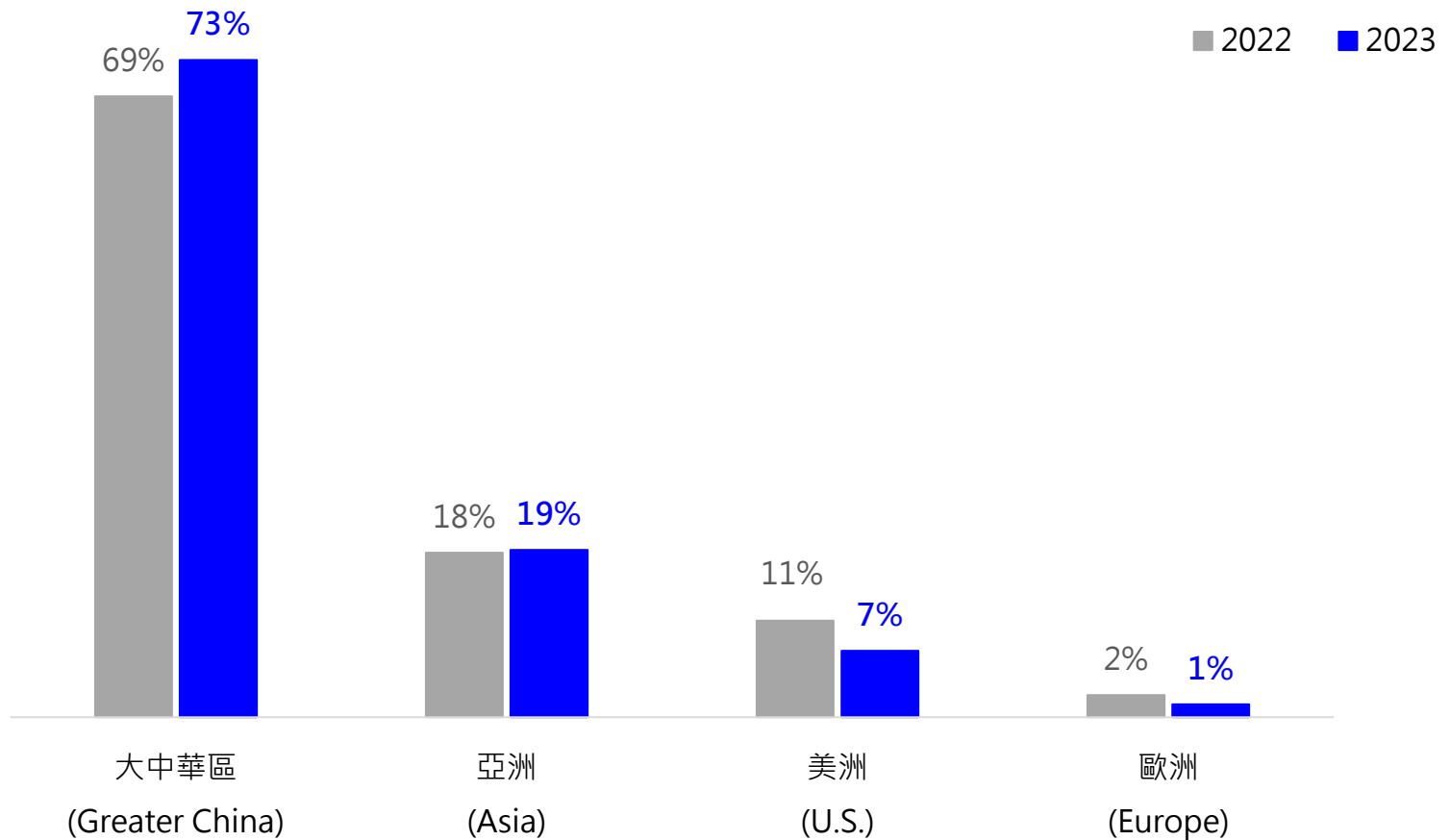
gogoro



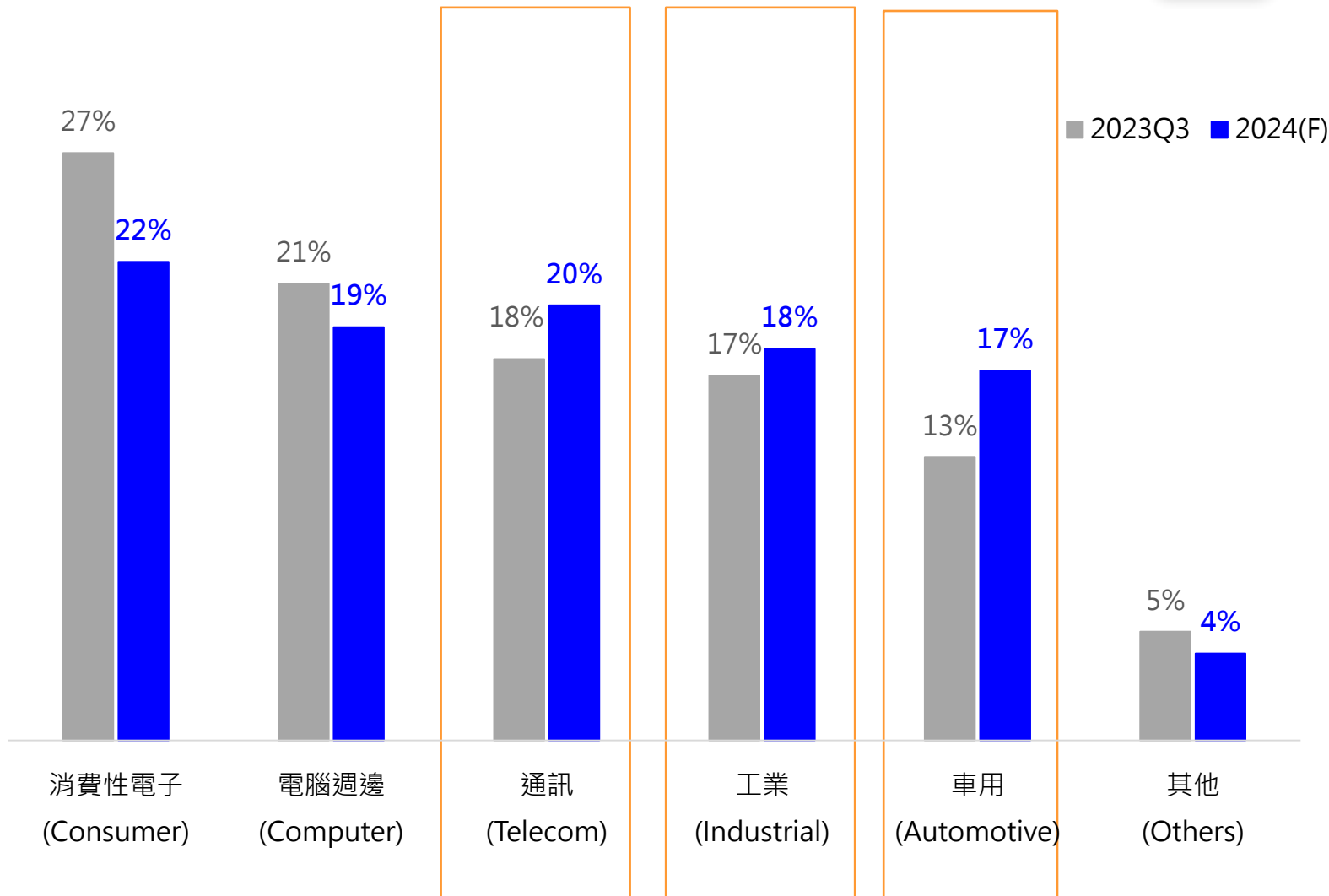
2023Q1~Q3 Sales by Channel



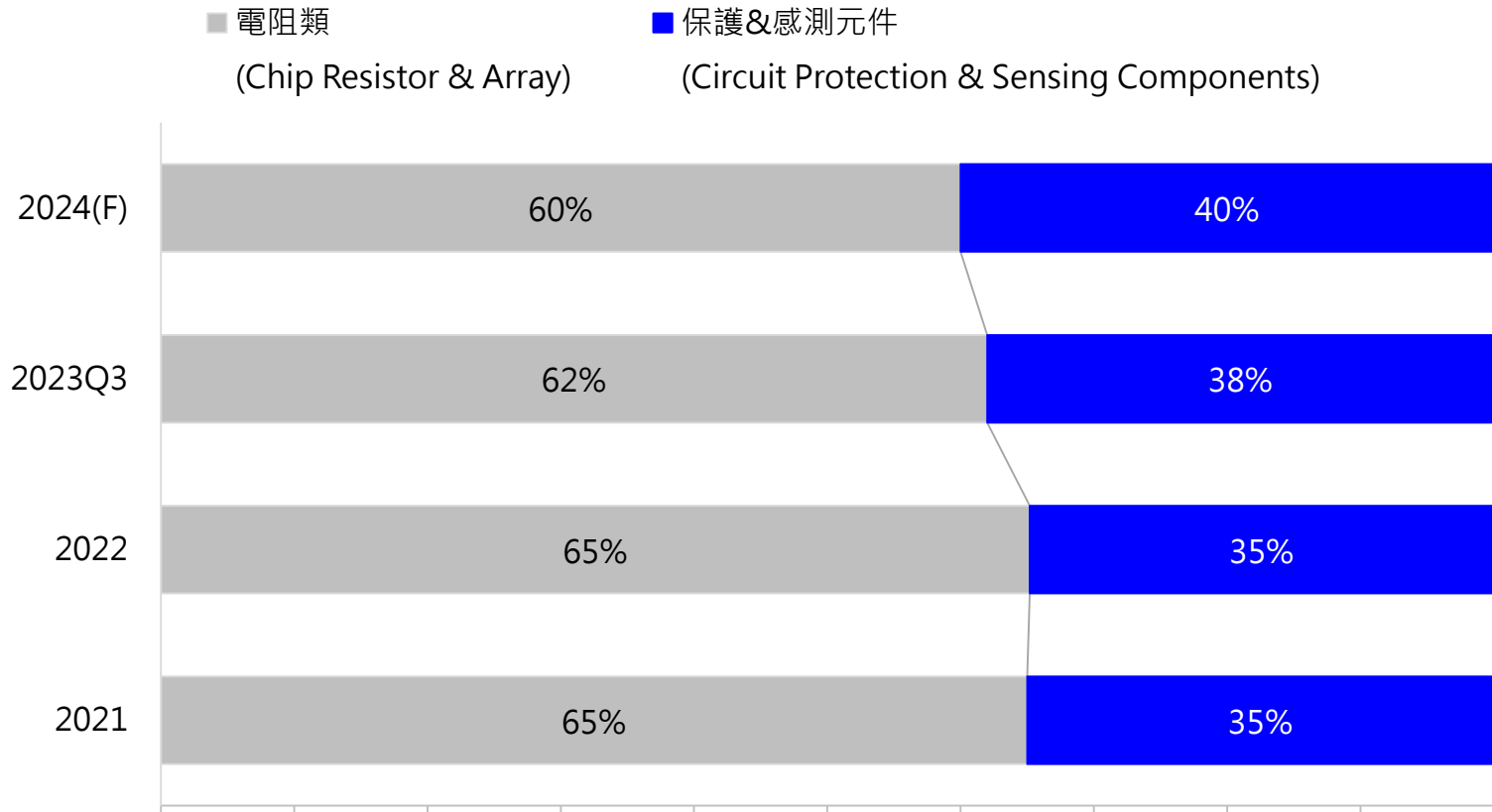
2023Q1~Q3 Sales by region



Sales by Segment



Sales by product



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Products focus on miniaturization, foundation, high specifications, towards high-precision micro and high reliability product development

Focus on new areas of product structure optimization

Increase the layout of overseas production and marketing bases to meet customer needs

Construction of Industry 4.0 Smart Manufacturing Plant

Balance Sheet Highlights & Financial Ratio



Unit: NTD in thousands
2022.09.30

| | 2023.09.30 | | 2023.06.30 | | 2022.09.30 | |
|-------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|
| | Amount | % | Amount | % | Amount | % |
| Cash and cash equivalents | 1,660,209 | 18% | 1,656,235 | 18% | 1,504,767 | 16% |
| Trade receivable | 1,321,006 | 14% | 1,278,104 | 14% | 1,343,738 | 15% |
| Inventories | 1,963,489 | 21% | 2,015,036 | 21% | 2,293,867 | 25% |
| Property, plant and equipment | 3,436,494 | 37% | 3,506,065 | 38% | 3,430,493 | 37% |
| Total assets | 9,323,523 | 100% | 9,391,085 | 100% | 9,218,305 | 100% |
| Short-term borrowings | 600,000 | 6% | 600,000 | 6% | 401,200 | 4% |
| Trade payable | 538,842 | 6% | 548,039 | 6% | 421,199 | 5% |
| Current liabilities | 2,137,439 | 23% | 2,429,110 | 26% | 1,929,306 | 21% |
| Non-current liabilities | 543,780 | 6% | 536,085 | 6% | 689,623 | 7% |
| Total liabilities | 2,681,219 | 30% | 2,965,195 | 32% | 2,618,929 | 28% |
| Total equity | 6,642,304 | 71% | 6,425,890 | 68% | 6,599,376 | 72% |

2023.Q3 Condensed Income Statement(1)



Unit: NTD in thousands

| | 2023/Q3 | | 2023/Q2 | | Q/Q | 2022/Q3 | | y/y |
|--|-----------|------|-----------|------|-------|-----------|------|------|
| | Amount | % | Amount | % | % | Amount | % | % |
| Net sales revenue | 1,192,987 | 100% | 1,146,995 | 100% | 4% | 1,112,068 | 100% | 7% |
| Cost of sales | (960,429) | -81% | (910,409) | -79% | 5% | (894,829) | -80% | 7% |
| Gross profit | 232,558 | 19% | 236,586 | 21% | -2% | 217,239 | 20% | 7% |
| Operating expenses | (120,531) | -10% | (122,655) | -11% | -2% | (134,690) | -12% | -11% |
| Net operating income | 112,027 | 9% | 113,931 | 10% | -2% | 82,549 | 8% | 36% |
| Non-operating income and expenses | 50,134 | 4% | 64,859 | 6% | -23% | 97,142 | 9% | -48% |
| Net income before income tax | 162,161 | 13% | 178,790 | 16% | -9% | 179,691 | 17% | -10% |
| Income tax expense and benefit | (37,778) | -3% | (44,882) | -4% | -16% | (19,015) | -2% | 99% |
| Net income | 124,383 | 10% | 133,908 | 12% | -7% | 160,676 | 15% | -23% |
| Net income for the periods attributable to : | | | | | | | | |
| Owners of the parent | 121,837 | 10% | 132,461 | 12% | -8.0% | 158,479 | 15% | -23% |
| Non-controlling interests | 2,546 | 0% | 1,447 | 0% | 76.0% | 2,197 | 0% | 16% |
| Basic earnings per share | 0.84 | | 0.92 | | | 1.09 | | |

2023.1~3Q Condensed Consolidated Income Statement(2)



Unit: NTD in thousands

| | 2023/01.01~09.30 | | 2022/01.01~09.30 | | y/y % |
|--|------------------|------|------------------|------|----------|
| | Amount | % | Amount | % | |
| Net sales revenue | 3,451,726 | 100% | 3,855,251 | 100% | -10% |
| Cost of sales | (2,749,211) | -80% | (2,917,081) | -76% | -6% |
| Gross profit | 702,515 | 20% | 938,170 | 24% | -25% |
| Operating expenses | (360,049) | -10% | (469,504) | -12% | -23% |
| Net operating income | 342,466 | 10% | 468,666 | 12% | -27% |
| Non-operating income and expenses | 112,873 | 3% | 232,661 | 6% | -51% |
| Net income before income tax | 455,339 | 13% | 701,327 | 18% | -35% |
| Income tax benefit (expense) | (113,249) | -3% | (101,627) | -2% | 11% |
| Net income | 342,090 | 10% | 599,700 | 16% | -43% |
| Net income for the periods attributable to : | | | | | |
| Owners of the parent | 338,021 | 10% | 594,682 | 16% | -43% |
| Non-controlling interests | 4,069 | 0% | 5,018 | 0% | -19% |
| Basic earnings per share | 2.34 | | 4.12 | | |

Thank you !
Q&A

<http://www.tai.com.tw>



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